

# Flexibility Research Service Specialist

Based in Edinburgh

## The Opportunity

LCP Delta is seeking an experienced Flexibility Research Service Specialist who will play a key role in our flexibility service and support our future growth.

### This is a great opportunity to:

- To develop, lead and deliver cutting-edge research and consultancy projects in the energy flexibility space.
- To build relationships with a range of industry players and support the development of LCP Delta's flexibility research activities and capabilities.

### Your role will involve:

- Supporting the scoping and delivery of flexibility consultancy projects (mix of large and small, usually more than one at the same time).
- Conducting in-depth research and analysis, including qualitative and quantitative methods.
- Delivering reports and engaging content to our research and consultancy clients.
- Input into our subscription research, supporting the shaping of the deliverables and subscriber interaction
- Providing expert insight and opinion on energy flexibility to clients and internal colleagues
- Working with other research teams as required, across topics such as modelling, heat, EVs, connected home products, electricity networks
- Delivering training in energy flexibility to a wide range of participants
- Working closely with clients and developing client relationships
- Building relationships with industry contacts on behalf of LCP Delta

## Project Range

LCP Delta's consultancy team provides services to a range of our existing research clients and new clients. We have delivered projects for over 100 organisations covering network companies, energy suppliers, policy makers (associations and Government departments), manufacturers, technology companies, and investors and new entrants. Our consultancy work covers the following main areas:

- Market analysis and forecasts
- Propositions and customer research
- Strategy and Innovation
- Energy demand forecasting and modelling

- Supporting clients make effective strategic decisions and innovate for competitive advantage
- Technology and Product analysis

Through working across our range of services, we can deliver high value research, consultancy, data and training using the latest market insights.

## Example consulting assignments:

- Electricity network operator: the impact of heat pump uptake on electricity loads and ability to manage these with demand-side flexibility and storage technologies
- Energy utility: understanding the markets for VPPs across Europe
- Energy retailer: strategic support on their potential role in flexibility markets

## What we are looking for

- ~5+ years' experience of working in energy flexibility
- A solid understanding of:
  - the regulatory environment for flexibility, participation in ancillary services markets and spot wholesale markets and other revenue opportunities for flexibility, and
  - the challenges faced by independent aggregators, retailers and regulators in developing and implementing business models and markets for flexibility
- Excellent project management skills and experience in leading and managing teams to deliver research or consultancy projects
- Excellent client management and relationship-building skills
- Thought leadership and strong analytical skills – an ability to simplify complexity
- Team player – collaborative, setting standards, building relationships, providing feedback
- Excellent interpersonal, communication and organisational skills.
- Ability to manage a varied workload and multiple deadlines
- A desire to learn from, listen to and understand industry contacts.
- Evidence of your ability in a variety of research methods, including face-to-face and telephone discussion with industry experts and other professionals.
- The ability to develop relationships with new industry contacts / clients, and to understand their needs.
- The ability to network and attend events
- Alignment with our company values

## About LCP Delta – Experts in New Energy

Founded in 2004 and based across the UK, France, Norway, the Netherlands and beyond, LCP Delta provide data-driven research, consultancy, technology products and training services to companies investing in and navigating the energy transition.



LCP Delta was formed through the merger of Delta-EE and LCP Energy to bring together deep generation and consumer-side expertise, to provide our clients with a single partner to help them on their journey and provide them with a 360° view across the energy spectrum.

We are a diverse team from a variety of backgrounds including engineers, data analysts, environmentalists and more. All of us want to make a difference to the energy transition and accelerate the path to a low carbon future.

### What is in it for you?

Creating a great company culture and being a place that people love to work is very important to us; we are a collaborative, inclusive and friendly team.

As well as joining a fun, collaborative, and people orientated organisation where your personal and professional skills will be developed to make you the best you can be, we offer an attractive benefits package designed to promote your overall wellbeing so that you are able to perform to your full potential both in and out of work.

We continuously strive to build an inclusive workplace where all forms of diversity are valued, including age, background, disability, gender, gender identity, gender expression, race, religion, or sexual orientation.

### Application

If you wish to apply, please do so as soon as possible by submitting your CV and a **short covering letter** (less than 250 words) via our [careers page](#).