Research Manager: Distributed Power Service
Based in Edinburgh, Cambridge, London, Paris

The Opportunity

LCP Delta is looking for a **Research Manager** for our **Distributed Power Service (DPS)**

This is a great opportunity to:

- Develop, manage and deliver leading-edge research projects in distributed power sectors and markets
- Become an international expert in distributed power sectors and markets
- Advise decision makers on how to exploit opportunities in these markets
- Develop a wide range of research, analytical and advisory skills
- Work in a stimulating, supportive and rewarding environment.
- Take growing levels of responsibility as LCP Delta expands
- Future opportunity to develop our research services on the Distributed Power Sector.

You will be responsible for:

- **Service Management and Delivery** – including taking ownership of the delivery pipeline and working collaboratively with the wider DPS Team to produce Service Deliverables containing insights, opinion, data and forecasts for our subscribers.
- **Team management** – managing workloads within the DPS Team and providing feedback and support on deliverables.
- **Renewals and Subscribers** – regular engagement with subscribers, including identifying the topics and questions which are important to them. You will have responsibility for responding to subscriber requests and scheduling subscriber-only webinars.
- **Developing a thought-leadership position** that challenges conventional thinking, delivering this through research content, presentations at major conferences, articles, blogs, etc.
- **Understanding the needs of our existing and prospective clients** and shaping, managing, and delivering the production of research content and insight accordingly.
- **Positioning the service in the market as a ‘must-have’** by meeting the needs of current and prospective subscribers.

About LCP Delta Distributed Power Service

The Distributed Power Research Service focuses on the global gas-based distributed power market, helping clients understand where gas can play a role in:
■ meeting growing power demand needs globally (and/or heat demand, in the form of cogeneration and district heating)

■ providing flexibility services in line with challenges presented by increasing intermittent renewable penetration

■ acting as a power supply hedge against weak electricity grids or play a role within microgrids / hybridised plants.

■ diesel / oil substitution

■ considering natural gas, biogas, landfill gas, coal mine methane gas, associated gas, and various other gaseous fuels

The DPS provides comprehensive market sizing statistics and market projections for 40 countries globally + 6 regions (Europe, North America, Asia Pacific, East Asia, South America, and Africa & Middle East), as well as in-depth analysis of market trends (energy prices and policy development, etc.). Clients include international product manufacturers, plant developers, and utilities.

**What we are looking for**

If you’ve got the right skills for the job, we want to hear from you. We encourage applications from the right candidates regardless of age, disability, gender identity, sexual orientation, religion, belief or race.

For this position, you will be able to demonstrate:

■ Relevant work experience, ideally in distributed energy consultancy.

■ Relevant energy expertise (desirable): knowledge of distributed energy resources / integration of distributed resources / energy storage / flexibility / hydrogen / C&I (commercial and industrial) energy solutions is particularly relevant.

■ Project management skills, ideally in a consultancy or research setting, including working with external clients, meeting internal report deadlines, and budget management.

■ Strong analytical and writing skills:
  ■ Able to build credible market projections, backed by well-researched analysis.
  ■ Can apply critical thinking to break down complex problems and develop forward robust views for how market players with a gas-based technology portfolio can navigate the energy transition.

■ Evidence of your ability in a variety of research methods, including desk-based research, face-to-face and telephone discussions with industry experts and other professionals.

■ Strong interpersonal skills and ability to collaborate with other teams.

■ The ability to develop relationships with new industry contacts / clients, and to understand their needs. A desire to learn from, listen to and understand industry contacts.

■ The ability to network and attend events: To project LCP Delta’s capability and thought-leadership position in this area.
About LCP Delta – Experts in New Energy

Founded in 2004 and based across the UK, France, Norway, the Netherlands and beyond, LCP Delta provide data-driven research, consultancy, technology products and training services to companies investing in and navigating the energy transition.

LCP Delta was formed through the merger of Delta-EE and LCP Energy to bring together deep generation and consumer-side expertise, to provide our clients with a single partner to help them on their journey and provide them with a 360° view across the energy spectrum.

We are a diverse team from a variety of backgrounds including engineers, data analysts, environmentalists and more. All of us want to make a difference to the energy transition and accelerate the path to a low carbon future.

What is in it for you?

Creating a great company culture and being a place that people love to work is very important to us; we are a collaborative, inclusive and friendly team.

As well as joining a fun, collaborative, and people orientated organisation where your personal and professional skills will be developed to make you the best you can be, we offer an attractive benefits package designed to promote your overall wellbeing so that you are able to perform to your full potential both in and out of work.

We continuously strive to build an inclusive workplace where all forms of diversity are valued, including age, background, disability, gender, gender identity, gender expression, race, religion, or sexual orientation.

Application

If you wish to apply, please do so as soon as possible by submitting your CV and a short covering letter (less than 250 words) via our careers page.